

WILSONS

RESEARCH - RECOMMENDATION STRUCTURE

BUY

Based on a current 12-month view of total shareholder return, coupled with our assessment of the quality and risk of the investment, we recommend that investors buy the stock.

SELL

Based on a current 12-month view of total shareholder return, coupled with our assessment of the quality and risk of the investment, we recommend that investors sell the stock.

HOLD

Based on a current 12-month view of total shareholder return, coupled with our assessment of the quality and risk of the investment, we take a neutral view on the stock.

SPECULATIVE BUY

High risk opportunity. They typically relate to companies in the early stage of their life cycles, which do not generate substantial revenues or profits, and where assets have not yet been defined and/or proved to be of commercial worth. This differentiates this class of opportunities from other early life cycle stage companies, where visibility is better and therefore a forecast can be provided. In spite of these issues, the prospective opportunities identified are deemed to be of a level such that Wilsons analysts believe pricing upside may be achieved, within a 12-month time frame, based on the potential for assets to be proved and future revenues/profits generated.

NOTE

Ratings definitions prior to 5 September 2012

BUY: Total return +10% or more over a 12-month period.

HOLD: Total return expected to be between +10% to -10% over a 12-month period.

SELL: Total return expected to be -10% or more over a 12-month period.

TOTAL RETURN OR TSR = capital growth in share price + expected dividend yield in that period.

WILSONS OTHER DEFINITIONS

NR NOT RATED

The recommendation has been suspended temporarily or coverage has been ceased. Such suspension is in line with Wilsons' policies in circumstances where Wilsons Corporate Finance Limited is acting in an advisory capacity in a merger or strategic transaction involving the company and in certain other situations.

CHECK REPORT

This recommendation is used for sector reports, quantitative reports, Investment Strategy Group (ISG) reports and Alerts (previously Preliminary Signals) where the rating is under review by the analyst.